



**T O M I**

GLOBAL INVESTMENTS

Tomi Global Investments Limited

*[LL 16094]*



Cosmic Movement by *Liu Kuo-Sung* (Liu Guosong, B. 1932)



### *“Tomi”*

A Japanese term for **wealth**; represents money and other forms of property quantifiable as a measure of monetarily-equal resource held by an individual or group of individuals. Wealth has always been the true symbol of status, portrayed by the ability to have a steady cash flow whilst being asleep.

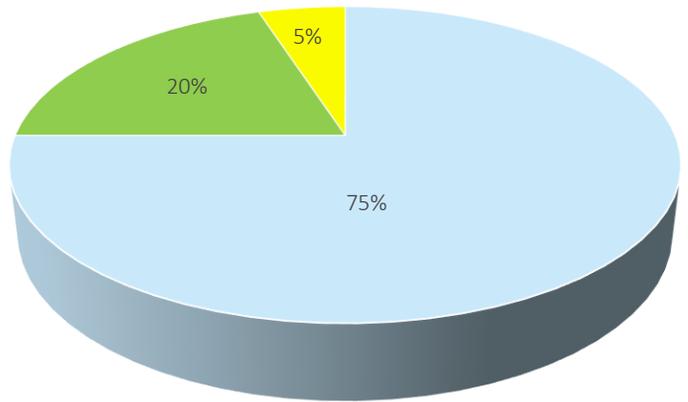
Investing into a well-planned and sustainable return with proper risk management initiatives, enables not only wealth creation, but also the acquisition of financial ease from the assurance that one’s assets are being properly guarded and managed.

Money truly is a rapid gateway into the prolonging of time moreover the attainment of wealth. The moment one can identify the difference between wealth and money, it is safe to say that he/she has crossed the threshold into a life-changing opportunity.

# Tomi Global Investments Limited ["TOMI"]

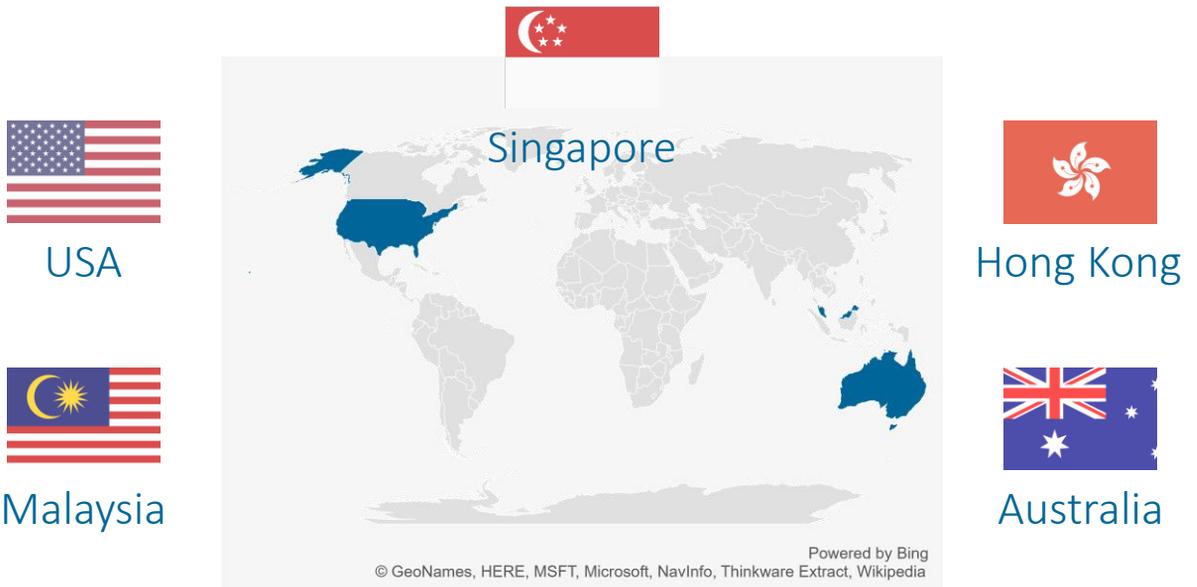
## INVESTMENT PORTFOLIO\*

%	Asset Class
60%	Listed Securities
20%	Unlisted Securities
15%	Pre-IPO Deals
5%	Cash and Cash Equivalents



■ Listed Securities ■ Others ■ Cash and Cash Equivalents

## COUNTRY OF INTEREST\*



\*Note the type of asset and geographical allocation within the portfolio may differ than stipulated depending on market information and strategic direction as indicated by the Fund Manager.

## FUND DESCRIPTION

TOMI is an actively managed equity portfolio with a flexible approach to asset allocation that seek out investment opportunities in public equity, stock index, private placement & syndicated equity deals within Malaysia, USA & Hong Kong public markets. The Fund is projecting an expected total return of 8% to 12% per annum, in the form of capital gain and dividends, with a minimum duration of two (2) years, with an option of extension of up to one (1) year upon discretion of the Fund Managers.

## FUND OBJECTIVE

The aim of this Fund is to: (1) Achieve benchmark independent returns with a systematic approach utilising direct involvement to generate good and sustainable alpha; (2) Provide consistent and attractive risk adjusted absolute returns; (3) Provide an alternative to traditional long biased investment products in the market



## OVERVIEW OF TERMS & CONDITIONS

Fund Name	TOMI GLOBAL INVESTMENTS LIMITED
Fund Structure	Private Mutual Fund
Fund Domicile	Federal Territory of Labuan
Fund Regulator	Labuan Financial Services Authority
Unit Class	Category A
Unit Class Currency	USD

Lock-Up Period	2 year(s)
Performance Fee	Twenty percent (20%)
Hurdle Rate	Four percent (4%)
Dividend Pay-Out	Upon Discretion of Fund Manager
Minimum Initial Investment	USD equivalent of MYR 250,000 (exclusive of sales charge)
Minimum Subsequent Investment	USD equivalent of MYR 50,000 (exclusive of sales charge)
Launch Price	USD 1.00
Initial Sales Fee	Up to six percent (6.0%)
Annual Management Fee	Two percent (2.0%)
Cooling-Off Right	Five (5) Business Days upon receipt of subscription application
Launch Date	6 September 2019

## REDEMPTION FEE

A Redemption Fee of 25% of the Redemption Price will be charged on the redemption of any participating Share which has been issued less than 12 months and will decrease to 15% in redemption occurring within the subsequent 12 months. Upon Fund Manager's call to extend the Lock-Up Period by an additional year,

the Redemption Fee will be charged at 5% of any participating Share. The Redemption Fee will be deducted from the redemption proceeds and part to the Fund Manager. **There will be no Redemption Fee after the 2-year Lock-Up Period.**



# INVESTMENT SUMMARY & PORTFOLIO

## INVESTMENT SUMMARY

TOMI is an actively managed equity portfolio with a flexible approach to asset allocations that seek out investment opportunities within the Malaysian, USA and Hong Kong public markets.

### The Investor Edge

Recent political and economic turbulence displayed numerous investor sentiments leading to multiple angles of investment. All it needs is the right strategy, analysis and execution in order to produce viable returns with low correlation through geography and asset diversification, to generate alpha despite market's constant fluctuations.

In the capital markets, risk-averse investors seek for maximisation of investment returns with calculated risk which allows optimal capital appreciation opportunities while keeping asset correlation in an ideal state through application of proprietary technology to attain the right balance between maximisation of return vs. allowance for risk involved.

This Fund offer investors consistent risk adjusted returns with its dynamic asset allocation strategies between listed securities and indices. Investors will gain access to other instruments within the existing strategy upon discretion of the Fund Managers.

### The Fund Advantage

With TOMI's proprietary technology & investment approaches, we promote ideas of absolute growth towards capital with our tools and resources. The Fund will be able to access a wide range of listed investment offerings in various geographical markets.

TOMI employs proprietary research approaches such as quantitative algorithms, data mining & predictive analysis which integrates a top-down stance and fundamental analysis with mathematical & financial formulas, forming multi-scenario testing and asset class correlation, complemented with direct strategy-planning of the investment in order to enhance investment selection process and decision-making and consistent positive alpha.

## INDUSTRY SCOPE



### Healthcare - Diagnostics

Long considered the ‘silent champion’ of healthcare, In Vitro Diagnostics (IVDs) influence over 60-70 per cent of clinical decision-making, while accounting for just 2-3 per cent of total healthcare spending. IVD are tests done on samples such as blood or tissue that have been taken from the human body. IVD can detect diseases or other conditions and can be used to monitor a person’s overall health to help cure, treat, or prevent diseases.

Changes in the healthcare environment are driving demand for improved healthcare delivery, and sustainable healthcare depends on diagnostics. The transformation we’re witnessing in the healthcare industry today is unparalleled and sets the tone for the evolution we will witness over the next decade.



### Robotics

Robotics is an interdisciplinary branch dealing with the design, construction, operation, and use of robots, as well as computer systems for their control, sensory feedback, and information processing.

These technologies are used to develop machines that can substitute for humans and replicate human actions. Robots can be used in many situations and for lots of purposes, but today many are used in dangerous environments (including bomb detection and deactivation), manufacturing processes, or where humans cannot survive (e.g. in space, under water, in high heat, and clean up and containment of hazardous materials and radiation).



### Battery

The global battery market is expected to witness significant growth over the coming years owing to the development of the automobile and motorcycle industry. The growing preference for pollution-free hybrid & electric vehicles along with technological developments is expected to drive battery demand over the forecast period. The increasing technological advancements in battery technology have increased the usage of various battery-operated devices across the globe. Furthermore, the decreasing cost of lithium-ion batteries and surging energy storage deployments in power grids have also largely impacted the growth of the market.



### 5G Tele-Communication

5G will elevate the mobile network to not only interconnect people, but also interconnect and control machines, objects, and devices. It will deliver new levels of performance and efficiency that will empower new user experiences and connect new industries. 5G will deliver multi-Gbps peak rates, ultra-low latency, massive capacity, and more uniform user experience. For the latest information on 5G, you should visit our 5G website.

## INDUSTRY SCOPE [CONT'D]



### Cybersecurity

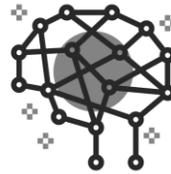
The world relies on technology more than ever before. As a result, digital data creation has surged. Today, businesses and governments store a great deal of that data on computers and transmit it across networks to other computers. Devices and their underlying systems have vulnerabilities that, when exploited, undermine the health and objectives of an organization.

A data breach can have a range of devastating consequences for any business. It can unravel a company's reputation through the loss of consumer and partner trust. Going further, a data breach can impact corporate revenues due to non-compliance with data protection regulations. It's estimated that, on average, a data breach costs an affected organization \$3.6 million. With high-profile data breaches making media headlines, it's essential that organizations adopt and implement a strong cybersecurity approach.



### Internet of Things

The Internet of Things, or IoT, refers to the billions of physical devices around the world that are now connected to the internet, all collecting and sharing data. Thanks to the arrival of super-cheap computer chips and the ubiquity of wireless networks, it's possible to turn anything, from something as small as a pill to something as big as an aeroplane, into a part of the IoT. Connecting up all these different objects and adding sensors to them adds a level of digital intelligence to devices that would be otherwise dumb, enabling them to communicate real-time data without involving a human being. The Internet of Things is making the fabric of the world around us smarter and more responsive, merging the digital and physical universes.



### Artificial Intelligence

Artificial intelligence is based on the principle that human intelligence can be defined in a way that a machine can easily mimic it and execute tasks, from the most simple to those that are even more complex. The goals of artificial intelligence include learning, reasoning, and perception.

As technology advances, previous benchmarks that defined artificial intelligence become outdated. For example, machines that calculate basic functions or recognize text through optimal character recognition are no longer considered to embody artificial intelligence, since this function is now taken for granted as an inherent computer function. AI is continuously evolving to benefit many different industries. Machines are wired using a cross-disciplinary approach based in mathematics, computer science, linguistics, psychology, and more.



### Software-as-a-Service

Software as a Service, also known as SaaS, is a cloud-based service where instead of downloading software your desktop PC or business network to run and update, you instead access an application via an internet browser. The software application could be anything from office software to unified communications among a wide range of other business apps that are available.

This offers a variety of advantages including accessibility, compatibility, and operational management. Additionally, SaaS models offer lower upfront costs than traditional software download and installation, making them more available to a wider range of businesses, making it easier for smaller companies to disrupt existing markets while empowering suppliers.

## INDUSTRY SCOPE [CONT'D]



### Streaming Services

Increasing popularity of social media platforms in the video streaming market is one of the major factors responsible for the growth of video streaming market. In recent years, the video content on social media platforms have witnessed healthy growth due to rising internet speeds and connectivity. For instance, in 2017, the video content on social media platform like YouTube exhibited an explosive growth of 99%.

Rising internet speeds and connectivity along with increasing number of users on the social media platforms, the global video streaming market is growing at a higher pace. Presently, over 40% of the global population is engaged in social media platform, with more than 3 billion users worldwide. 2018 registered a year-over-year (Y-o-Y) growth of 14% from the previous year.



### Financial Technology

Refers to software and other modern technologies used by businesses that provide automated and improved financial services. The fast and innovative progresses such as Mobile Payments changed the way we manage our finances. Tech-savvy customers, especially millennials expect money transfer, lending, loan management and investing to be effortless, secure and scalable, ideally without the assistance of a person or the visit of a bank.



### Education

It is often said that we are learning all the time and that we may not be conscious of it happening. Learning is both a process and an outcome. As a process it is part of living in the world, part of the way our bodies work. As an outcome it is a new understanding or appreciation of something.

In recent years, developments in neuroscience have shown us how learning takes place both in the body and as a social activity. We are social animals. As a result educators need to focus on creating environments and relationships for learning rather than trying to drill knowledge into people.



### E-Commerce

E-Commerce, also known as electronic commerce or internet commerce, refers to the buying and selling of goods or services using the internet, and the transfer of money and data to execute these transactions. E-Commerce is often used to refer to the sale of physical products online, but it can also describe any kind of commercial transaction that is facilitated through the internet.

Whereas e-business refers to all aspects of operating an online business, ecommerce refers specifically to the transaction of goods and services.

## INVESTMENT PORTFOLIO

### Equity - Public Listed

These investments are more readily available for all types of investors. It is a fairly liquid market to invest in but also subjected to market fluctuations, be it a bullish or bearish trend. Investors gain income through dividends or capital appreciation through price fluctuations. Our team in TOMI looks out for undervalued and good arbitrage investment opportunity through comprehensive technical and fundamental analysis. We will also consider such opportunities as a secondary strategy to generate above average returns to investors through our technology-based analysis.

### Equity - Initial Public Offering (“IPO”)

An IPO is when a private company or corporation raises investment capital by offering its stock to the public for the first time. This is the starting price of all public listed companies and may prove to be an attractive entry level for companies with great potential. Due to strong relationship TOMI has with the international investment banks and underwriters, it is able to get strategic institutional allotments of IPO that are offered by the markets.

### Equity - Stock Index

This form of investing serves as a diversification tool to replicate the performance of the overall market through investment into certain components of a given index. Investing into such index allows TOMI to develop macro strategies into certain geography and/or industry due to specific market developments. Our strategies to multiple scenario testing through our predictive analysis and data mining approach determines investment fit.

### Equity - Institutional Syndicated Deals

Through our well-established networks, TOMI will seek our potential Investment Banking-related deals on Merger & Acquisition (M&A), Restructuring, etc. The potential returns for such deals are attractive and may spinoff to other deals thereafter. To mitigate risk, the deals are usually syndicated out to bring in other financial institutions and professionals.

### Equity – Private Placement

Our network of financial institutions allows us opportunities to participate in such security sales process, typically offered to wealthy accredited investors, large banks, mutual funds, insurance companies & pension funds. This process has minimal regulatory requirements and standards to adhere. Such investors do not require issuances of prospectus, highlighting investment risks and thus, often justified with higher returns.

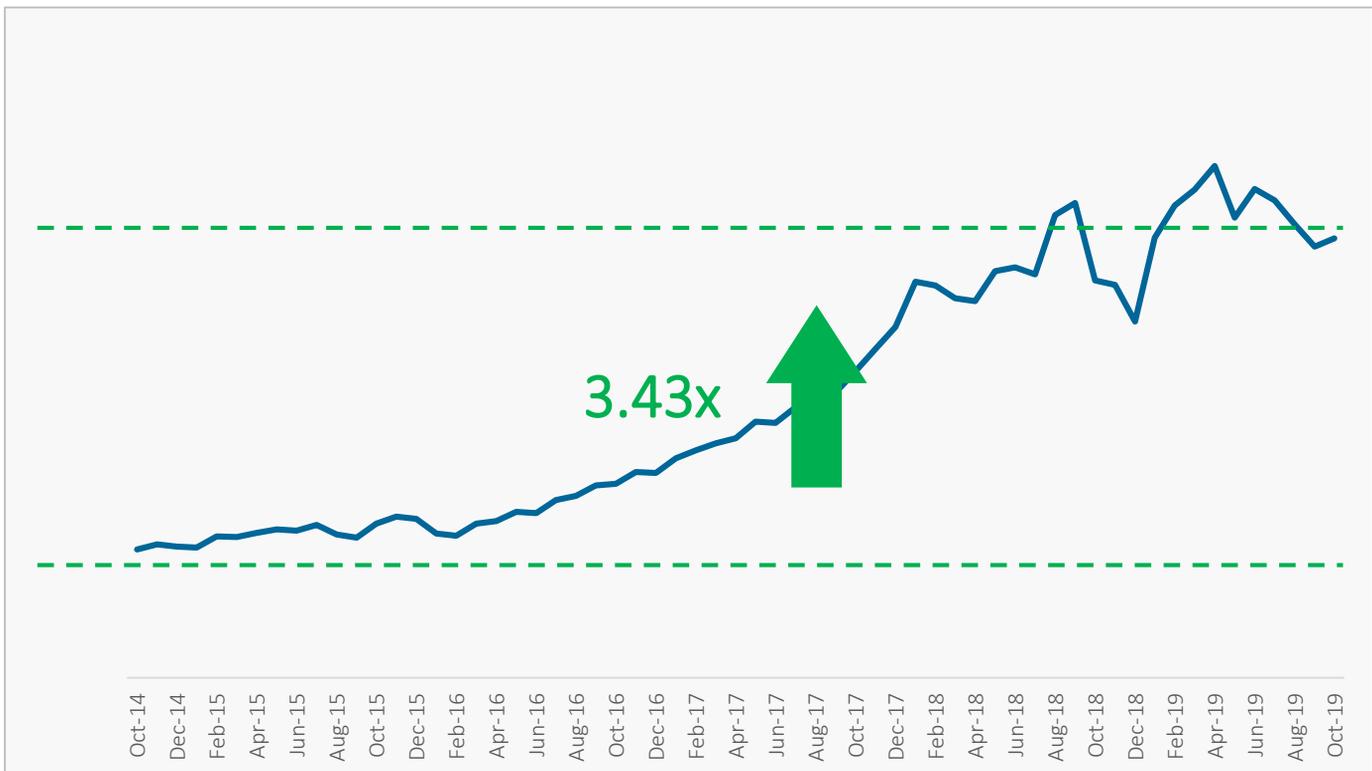
### Equity – Private

TOMI gains access to a range of selected investments properly analysed and filtered through our thorough due diligence process to safeguard against downside risk to emphasise on attaining success of the project. Our advisors and experience in business management enables proper business & management identification, selection and turnaround supports our objective to achieve the ideal Sharpe ratio to maximise returns.



## CASE STUDY

According to back-tested data, an investment of USD10,000 into each of the V-12 industries five years ago would have grown a USD120,000 investment into USD411,300 today (3.43x of initial investment) with a 27.9% CAGR



## Absolute Growth\*

FINTECH <sup>1</sup>	1-Year	3-Year	5-Year
Average	30.8%	123.0%	217.1%
Max	66.7%	221.2%	458.7%
Min	-1.5%	50.0%	52.0%

HC-MRJN <sup>2</sup>	1-Year	3-Year	5-Year
Average	5.6%	274.7%	415.3%
Max	122.6%	900.0%	1,593.9%
Min	-37.0%	-1.2%	21.7%

HC-DIAG <sup>3</sup>	1-Year	3-Year	5-Year
Average	9.2%	83.4%	90.9%
Max	43.3%	498.7%	287.5%
Min	-28.8%	-26.0%	-32.7%

AI <sup>4</sup>	1-Year	3-Year	5-Year
Average	11.8%	119.6%	431.6%
Max	31.3%	158.6%	869.5%
Min	-13.3%	55.6%	158.7%

ROBOTICS <sup>5</sup>	1-Year	3-Year	5-Year
Average	14.5%	81.6%	261.0%
Max	36.2%	158.6%	869.5%
Min	-13.3%	22.3%	16.8%

## Absolute Growth\* [Cont'd]

IoT <sup>6</sup>	1-Year	3-Year	5-Year
Average	17.7%	53.5%	92.4%
Max	48.3%	144.1%	469.5%
Min	-1.0%	3.6%	2.2%

CYBERSEC <sup>7</sup>	1-Year	3-Year	5-Year
Average	22.9%	76.2%	149.7%
Max	53.5%	144.1%	469.5%
Min	-5.7%	-2.6%	5.6%

SAAS <sup>8</sup>	1-Year	3-Year	5-Year
Average	21.6%	114.4%	190.0%
Max	49.6%	221.2%	469.5%
Min	6.8%	35.3%	52.0%

STREAM <sup>9</sup>	1-Year	3-Year	5-Year
Average	9.9%	84.1%	212.4%
Max	20.2%	120.3%	469.5%
Min	-9.6%	47.0%	54.0%

E-COMM <sup>10</sup>	1-Year	3-Year	5-Year
Average	37.8%	178.6%	164.4%
Max	215.0%	950.0%	469.5%
Min	-3.2%	11.7%	21.3%

## Absolute Growth\* [Cont'd]

5G <sup>11</sup>	1-Year	3-Year	5-Year
Average	21.4%	70.4%	110.7%
Max	69.2%	194.5%	264.1%
Min	-10.0%	1.7%	17.9%

EDUCATION <sup>12</sup>	1-Year	3-Year	5-Year
Average	24.1%	155.8%	268.1%
Max	95.0%	358.5%	615.4%
Min	-19.4%	59.2%	92.6%

## Annual Growth\*

FINTECH <sup>1</sup>	1-Year	3-Year	5-Year
Average	30.8%	30.0%	24.5%
Max	66.7%	47.5%	41.1%
Min	-1.5%	14.5%	8.7%

HC-MRJN <sup>2</sup>	1-Year	3-Year	5-Year
Average	5.6%	44.7%	28.2%
Max	122.6%	115.4%	76.1%
Min	-37.0%	-0.4%	4.0%

HC-DIAG <sup>3</sup>	1-Year	3-Year	5-Year
Average	9.2%	18.9%	12.0%
Max	43.3%	81.6%	31.1%
Min	-28.8%	-9.5%	-7.6%

AI <sup>4</sup>	1-Year	3-Year	5-Year
Average	11.8%	29.5%	36.7%
Max	31.3%	37.3%	57.5%
Min	-13.3%	15.9%	20.9%

ROBOTICS <sup>5</sup>	1-Year	3-Year	5-Year
Average	14.5%	20.9%	23.6%
Max	36.2%	37.3%	57.5%
Min	-13.3%	7.0%	3.1%

## Annual Growth\* [Cont'd]

IoT <sup>6</sup>	1-Year	3-Year	5-Year
Average	17.7%	14.6%	12.2%
Max	48.3%	34.6%	41.6%
Min	-1.0%	1.2%	0.4%

CYBERSEC <sup>7</sup>	1-Year	3-Year	5-Year
Average	22.9%	19.7%	18.1%
Max	53.5%	34.6%	41.6%
Min	-5.7%	-0.9%	1.1%

SAAS <sup>8</sup>	1-Year	3-Year	5-Year
Average	21.6%	27.9%	22.4%
Max	49.6%	47.5%	41.6%
Min	6.8%	10.6%	8.7%

STREAM <sup>9</sup>	1-Year	3-Year	5-Year
Average	9.9%	22.1%	23.1%
Max	20.2%	30.1%	41.6%
Min	-9.6%	13.7%	9.0%

E-COMM <sup>10</sup>	1-Year	3-Year	5-Year
Average	37.8%	32.9%	19.3%
Max	215.0%	119.0%	41.6%
Min	-3.2%	3.8%	3.9%

## Annual Growth\* [Cont'd]

5G <sup>11</sup>	1-Year	3-Year	5-Year
Average	21.4%	18.4%	15.2%
Max	69.2%	43.3%	29.5%
Min	-10.0%	0.6%	3.3%

EDUCATION <sup>12</sup>	1-Year	3-Year	5-Year
Average	24.1%	35.4%	27.5%
Max	95.0%	66.1%	48.2%
Min	-19.4%	16.8%	14.0%

<sup>1</sup>Price data is taken off major industry companies such as Xero, PayPal, Alibaba, Fiserv Inc., MarketAxess, VISA Inc., Mastercard Inc. Intuit Inc., Oracle, Global Payments Inc., Guidewire Software Inc., Q2 Holdings Inc. SS%C Technologies

<sup>2</sup>Price data is taken off major industry companies such as Canopy Growth Corp, Aurora Cannabis Inc., Cronos Group Inc., AbbVie, GW Pharmaceuticals, Cara Therapeutics, Village Farms International, Hydrogenics Corporation, OrganiGram Holdings

<sup>3</sup>Price data is taken off major industry companies such as Cardinal Health, Abbott Laboratories, Fresenius Medical Care, Thermo Fisher Scientific, Johnson & Johnson Medical Devices, Medtronic, Roche Diagnostics, Danaher Corporation, Bio-Rad Laboratories Inc., Illumina, Luminex Corporation, Qiagen N.V., Quest Diagnostics, Genomic Health Inc., Laboratory Corporation of America, Neogenomics, Hologic, Exact Sciences Corporation

<sup>4</sup>Price data is taken off major industry companies such as Tencent, Nvidia Corporation, Microsoft Corp, Amazon

<sup>5</sup>Price data is taken off major industry companies such as Omron Adept Technologies, Universal Health, Amazon, Facebook, Microsoft, Nvidia, Rockwell Automation Inc.

<sup>6</sup>Price data is taken off major industry companies such as IBM, Google, Intel, Microsoft, Cisco, Alibaba, JD.com, DHL, SAP, Amazon, AT&T, Oracle, Qualcomm, Salesforce, Honeywell, Ingersoll-Rand, Schneider Electric, Analog Devices, Emerson Electric, NXP Semiconductors, Rockwell Automation

<sup>7</sup>Price data is taken off major industry companies such as Absolute Software Corp, Microsoft, Fortinet, IBM, Symantec, Cisco, Palo Alto Networks, Splunk, Proofpoint, CyberArk, Amazon, Lockheed Martin

<sup>8</sup>Price data is taken off major industry companies such as Google, Adobe, Microsoft, Hubspot, Proofpoint, Zoom, Salesforce, J2 Global, Splunk, Amazon, Zendesk, ADP, Oracle, Cisco, Xero

<sup>9</sup>Price data is taken off major industry companies such as Tencent, Netflix, Amazon, Comcast, Disney, Apple

<sup>10</sup>Price data is taken off major industry companies such as Alibaba, eBay, Amazon, Walmart, JD.com, Shopify, Home Depot, Costco, Best Buy, Wayfair

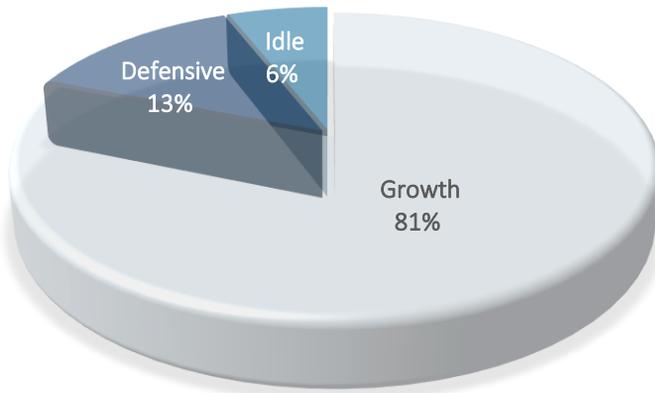
<sup>11</sup>Price data is taken off major industry companies such as Xilinx, Analog Devices, Broadcom, Qualcomm, Marvell Technology Group, Infineon, Qorvo, Skyworks Solutions, Keysight Technologies, Viavi Solutions, Corning, Ciena, Crown Castle

<sup>12</sup>Price data is taken off major industry companies such as TAL Education, New Oriental Education and Technology, Bright Horizons Family Solutions, Grand Canyon Education, Chegg, Strategic Education, Career Education, K12 Inc.



## PORTFOLIO ALLOCATION\*\*

### Scenario #1 High Growth



#### Portfolio Characteristic:

- ✓ Skewed towards **high-growth** industries in **rallies**
- ✓ **Low %** of **defensive** industries
- ✓ **Minimal defensive stock** allocation sufficient to **hedge**
- ✓ **Lean** liquidity of **cash reserves**

Cash Reserve Ratio: 6.0%

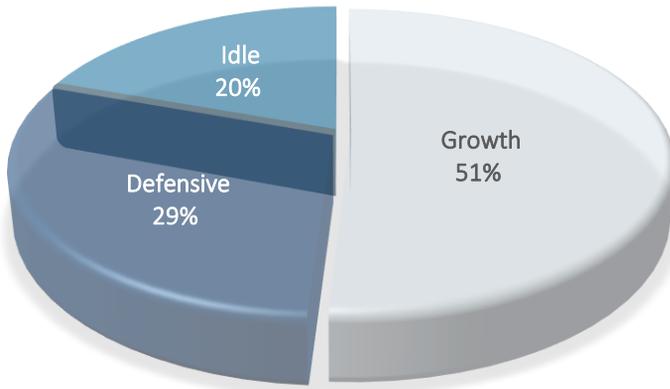
Gross Weighted Average Industry Annual

Return: 42.28%\*

\*Based on estimated weighted average of industry market growth on team analysis from research materials

\*\*Actual portfolio allocation & return may deviate from stipulated numbers and such numbers should be used as guidance

## Scenario #2 Market-Neutral



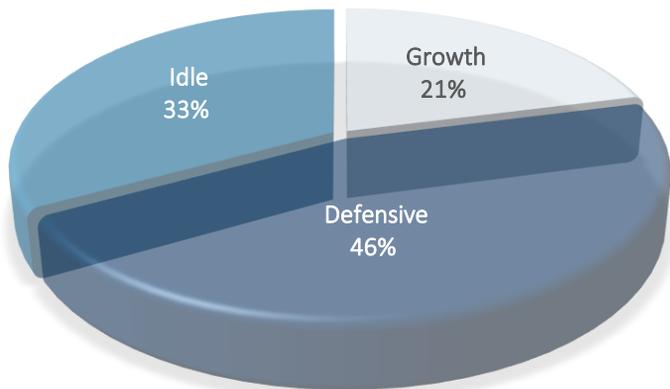
### Portfolio Characteristic:

- ✓ **Opportunistic allocation** towards **high-growth** industries based on global events, change in macro-economics
- ✓ **Medium %** of **defensive** industries as **significant hedging** tool
- ✓ **Meaningful size** of **cash reserves**

Cash Reserve Ratio: 20.0%

Gross Weighted Average Industry Annual Return: 27.18%\*

## Scenario #3 Defensive



### Portfolio Characteristic:

- ✓ Skewed towards **fundamental, defensive, evergreen** industries in **market downturn**
- ✓ **High %** of **defensive** industries
- ✓ **Minimal-to-zero growth stock** allocation
- ✓ **Abundant** amount of **cash reserves**

Cash Reserve Ratio: 33.0%

Gross Weighted Average Industry Annual Return: 12.09%\*

\*Based on estimated weighted average of industry market growth on team analysis from research materials

\*\*Actual portfolio allocation & return may deviate from stipulated numbers and such numbers should be used as guidance

# BENCHMARK RETURN

## CUMULATIVE INDEX PERFORMANCE - NET RETURNS (CAD) (MAY 2004 – MAY 2019)



TOMI benchmarks its future performances against the MSCI World Index

## INDEX PERFORMANCE — NET RETURNS (%) (MAY 31, 2019)

	1 Mo	3 Mo	1 Yr	YTD	ANNUALIZED			Since Dec 29, 2000
					3 Yr	5 Yr	10 Yr	
MSCI World	-5.30	1.47	3.91	8.63	10.21	10.36	12.30	4.24
MSCI Emerging Markets	-6.79	-1.98	-4.85	3.03	11.09	6.35	7.26	8.06
MSCI ACWI IMI	-5.52	0.72	1.77	7.95	10.07	9.87	11.91	4.77

# INVESTMENT METHODOLOGY

## CORE PRINCIPLES

The approach we believe in investing is by coupling classical & modern investment theories with a twist of proprietary technology in areas such as modelling, portfolio management & analytics and risk data aggregation & reporting, etc. The Fund offers several versatile and quantified strategies to generate market alpha.

We also employ minimisation of TOMI's cost structures, tax obligations and liquidity positions to ensure operational adequacy throughout the course of business to attain its objectives with our **FAST** system.

**Fundamental:** Factor classical and modern economic school of thought on global and regional market developments cause and effect in motion. Apart from strategy, this can be applied in analysis of investments coupled with technology.

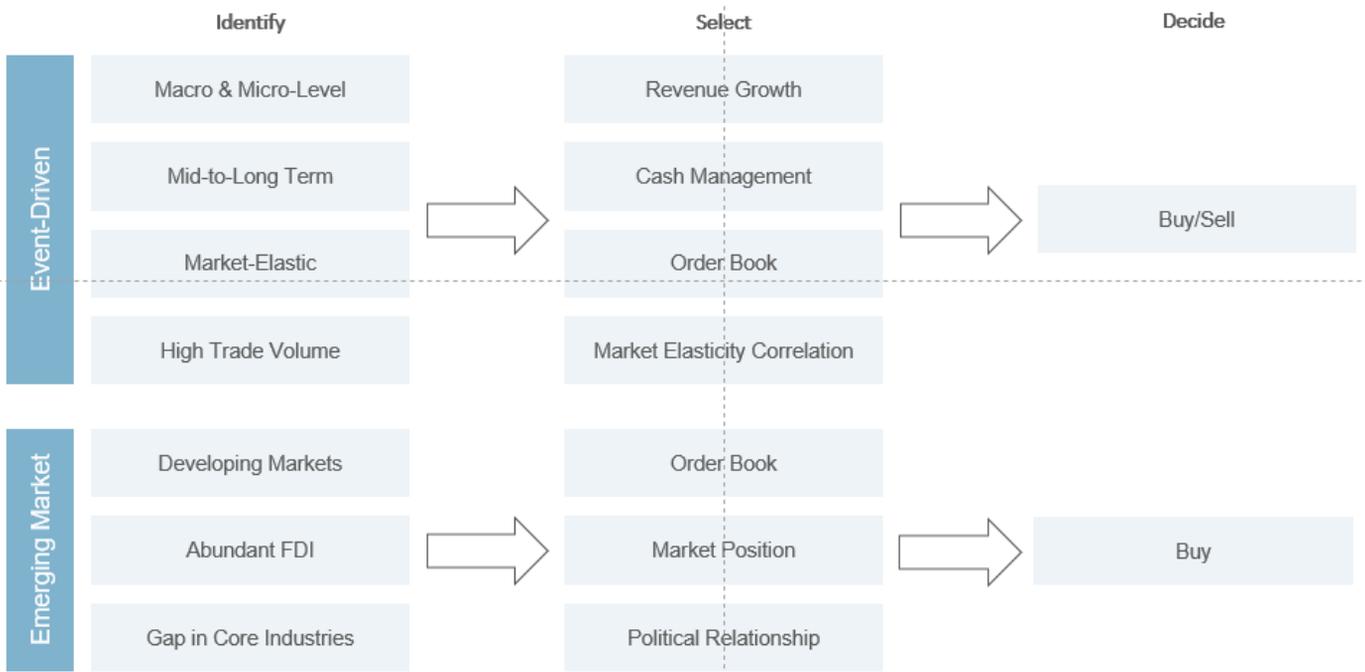
**Academic:** Engage and apply market insights & theory from both industry academia and practitioners' perspective. This aspect serve as a building block to developing theory-based systems and investment analysis, breaking down financial formulas and using mathematical techniques to identify profit opportunities arising from subtle anomalies affecting prices various securities as well as laying parameters to risk management models within its blueprint.

**Sophistication:** Structure and implement deep-diving top-down approaches in a big picture mindset to identify a span of effective strategies to gain alpha through the Fund's insight, knowledge and resources. Having broad market awareness is essential for application of Fund strategies with substantial market familiarity and experience. Top-down strategy scopes such as: Emerging Markets; Event-Driven; Global Macro; Convertible Arbitrage; Statistical Arbitrage, etc. will forefront the roadmap to attaining the Fund's objectives.

**Technology:** Application of cutting-edge software has never been of utmost importance especially in obtaining precision in the world of capital market investments. Proprietary models with designed with comprehensive parameters can pinpoint optimal risk management measures, automated modelling, trigger-based portfolio management, etc. Technology can also construct dynamically evolving investment portfolios based on these profit opportunities, risk factors and costings. Such input contributing to an algorithm stands as a game changer for a Fund's performance. With technology, portfolio allocation is able to stay versatile and shift according to changing markets conditions & developments from an integrated technology platform to achieve market alpha.

## CORE INVESTMENT STRATEGIES

TOMI intends to generate alpha from the investment market through a unique blend of technology integration, market insight and fundamental research & knowledge. Our proprietary technology enables fast-moving, innovative strategy to blend with traditional theories for a holistic investment approach. The team intends to deliver such returns while protecting downsides regardless of economic trends and turbulent markets.

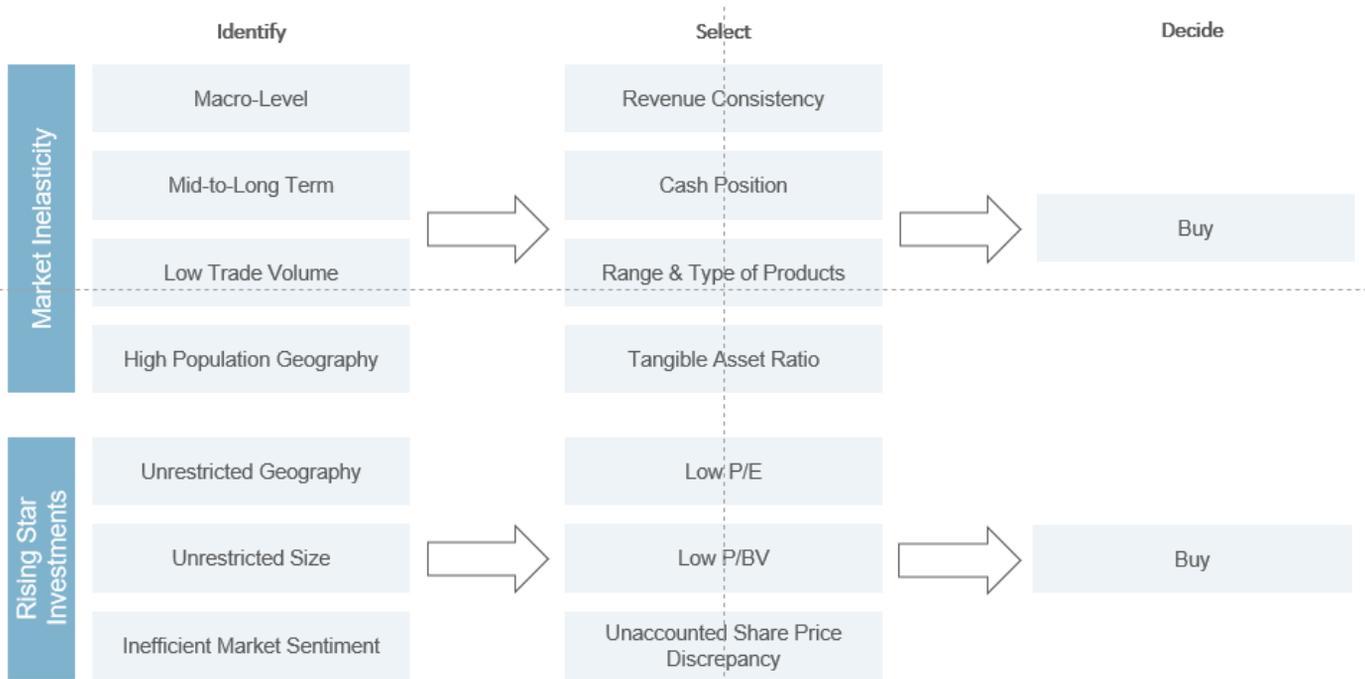


### Event-Driven

Here at TOMI, we take advantage of temporary stock mispricing that can occur before or after a corporate event takes place. The strategy is most often used by private equity or hedge funds due to the large amount of expertise necessary in analyzing corporate events to execute the strategy successfully. The corporate event in question can include restructurings, mergers/acquisitions, bankruptcy, spin-offs, takeovers, and others. An event driven strategy exploits the tendency of a company's stock price to suffer during a period of change.

### Emerging Markets

Our TOMI team focuses on identification and structuring of investment in the form of debt or equity within emerging markets. These markets are typically characterised by their relatively lack of transparency and liquidity, in addition to an inability to find viable derivatives contracts for hedging. High information asymmetry within the market offers significant revenue unlock potential, in addition to significant arbitrage opportunity. Some geography markets have significant economic resemblance to the prior state of established markets, potentially mirroring its economic development.



### Market Inelasticity

TOMI evaluates a range of sustainable and brick & mortar industries for stable and healthy pay-out companies to generate good returns. This strategy is used in the event of an economic slowdown whereby investments requires steady and healthy recurring income.

This approach is useful when market volatility is low with minimal share movement opportunity. Investments of such will typically include characteristics such as high cash generating, highly tangible business models, product range includes everyday staples, and which diversified product range.

These investments serves as a great fallback in less stimulated market conditions to preserve capital in a calculated way.

### Rising Star Investments

Across multiple key market investments lies areas of opportunity to arbitrage pricing from market inefficiencies with unaccounted appreciation in stock prices from information asymmetries within the Mosaic Theory.

Accounting for these publicly-available information, from potential order books to change in corporate governance, fair value of stock prices may not always equate current share prices listed on stock exchanges. In addition, one-time incidences such as short-term crisis and litigation announcements tend to create shortfalls in share value, assuming core business remains largely unaffected.

With these arbitrage opportunities, TOMI is able to pursue such investments with less than fair value market entry.

## OTHER INVESTMENT STRATEGIES

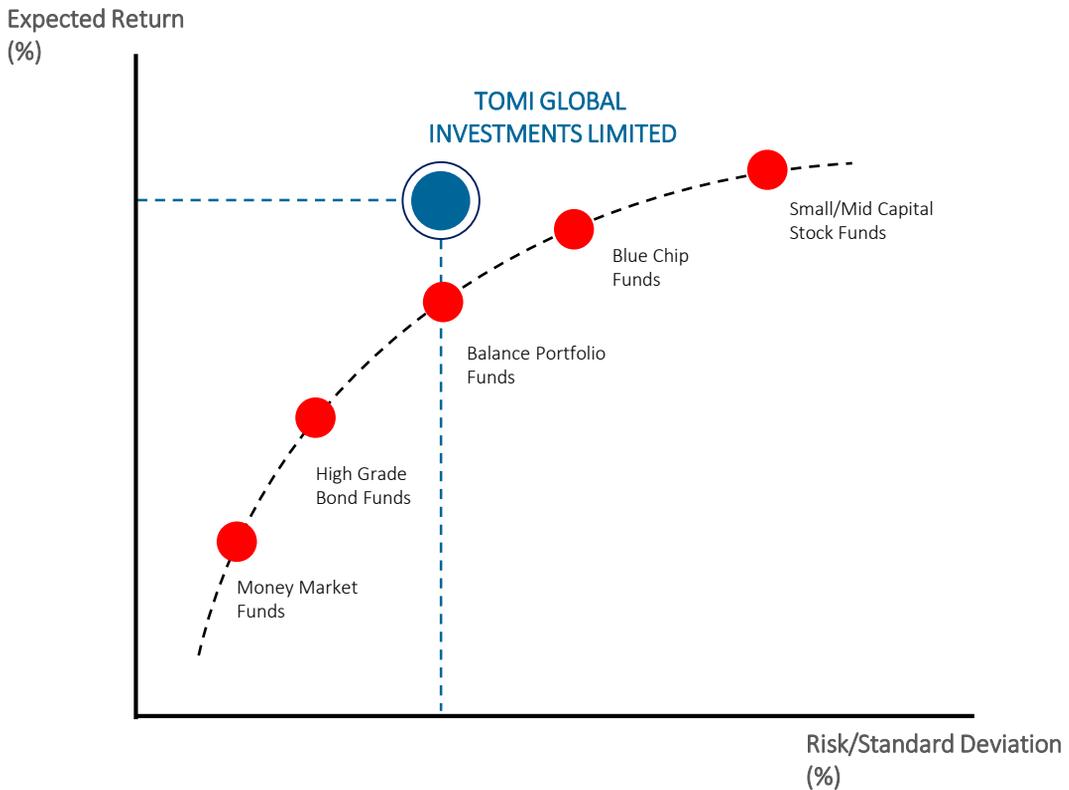
### Global Macro

Generally, TOMI uses a combination of currency-based, interest rate-based and stock index-based trading strategies. Funds monitor and project economic and monetary policies around the world and make highly leveraged currency trades using futures, forwards, options and spot transactions. Interest rate strategies usually invest in sovereign debt, making directional bets as well as relative value trades. Regarding stock index strategies, global macro funds make country-specific directional bets on market indices using futures, options and exchange-traded funds (ETFs). Commodity index trades are also included in this category. Certain global macro funds employ strategies focused on only emerging market countries.

## DEFINING RETURN VS. RISK TRADEOFF

Return on investment is the profit expressed as a percentage of the initial investment; while Risk is the probability of an investment's actual return being different than expected. This is measured statistically by standard deviation. A higher standard deviation equates a higher risk and higher possible return and vice versa from the wider range of possibilities the outcome can be. The risk/return trade-off is the balance between the desire for the lowest possible risk and the highest possible return. The risk/return of different asset classes is demonstrated graphically in the chart below.

From our formula of strategic asset allocation, thorough due diligence and diversification between our proprietary public equity and other asset classes, our TOMI Portfolio are able to attain optimal risk/return on investment. It allows our investors to enhance their Sharpe ratios.





**TOMI**  
GLOBAL INVESTMENTS

## OUR KEY PARTNERS

TOMI is supported by internationally acclaimed top professional teams that are leaders in their respective fields. We are committed to deliver the highest financial standard to our clients, our partners as well as our regulators

**FUND MANAGER**

TOMI GLOBAL INVESTMENTS LIMITED

**PRIME BROKER(S)**

UOB KAYHIAN

**PRIME BANK**

AMBANK MALAYSIA BERHAD



# INDUSTRY STANDARD PRACTICES

EXTERNAL & INTERNAL COMPLIANCE plays a significant role within management of the investment portfolio. Our key tactic is to diversify across asset classes with not only great growth potential but with robust business models & distribution channels and potential collateralisation. Through specialisation in each asset holding being invested, a segmentation of risk accumulated at each layer of the portfolio and focus on the long-term portfolio, we seek to minimise non-systematic portfolio risk while uplifting investment performance on a sustainable long-term basis.

## Synergy Between Bottom-Up Research With Macroeconomic Perspectives

Extensive bottom-up selection process with a keen eye on the macroeconomic factors drives the investment process for TOMI portfolios. We undertake thorough due diligence and research on potential companies and securities to determine targets in which long-term values has yet to factor into market's perception. The craft of portfolio creation and optimisation is key as risk and rewards are identified and weighed. An extended understanding into portfolio risk management permits our Fund Managers to execute relevant and innovative techniques that are consistent with our investment style and philosophy.

## Adequate Analysis of Overall Portfolio Risk Exposures And Diversification

TOMI's investment committees diligently consider every form of risk at the portfolio level. We run scenarios and research to determine potential combinations of independent risk diversifies or magnifies overall risk of portfolio. Diversification is the main driver of analysis but selectively, we will concentrate higher level of investment into an area upon determination of possible above-average returns within the market. Examples would include being overweight on a particular asset class (e.g. Private Capital) or having potential exposure to real estate markets. Our analysts highlight external factors that may affect the outcome of investment, and we attempt to balance these risks against potential rewards. To manage such exposures, our investment committees focuses on portfolio diversification and our quantitative estimates of aggregate risk.

## Forward-Thinking Investment Horizon

We view and evaluate each potential investment based on five-year investment horizon, and view ourselves as company and security investors rather than viewing from a trader's perspective. Hence, we emphasise greatly on thorough understanding of the market and internals of an investment complemented with fundamental analysis to formulate an opinion on its future prospects.

## Automate Key Business Functions

We emphasise on importance of maintaining lean processes within the Fund, especially on the back-end. Main components of Fund's technology falls within the modelling, portfolio management & analytics and risk data aggregation & reporting. These 3 key areas traditionally requiring manpower can be automated to attain quicker processing, information symmetry and lean operational costings. In addition, Fund Managers are able to focus on key activities such as alpha generation and capital raising.

Our fund stands to be integrated and scalable with solutions being able to adapt to a broad array of asset classes and functions. TOMI's Fund Managers will be able to flex to new strategies and asset types with seamless transition. This also promote continuous compliance to regulatory, reporting and risk management & monitoring measures.

Such speeds, scalability and specialisation stimulates alpha-generating potential, a belief TOMI strongly adheres to.

## Maintain & Improve Compliance to Regulatory Bodies

We stand ground in complying to guidelines set by local and international regulatory bodies not only for ourselves but also within the investee companies. General and industrial compliance is essential to ensure smooth operations of the business. Some industries being explored requires technical expertise and experience for seamless integration of such policies into its operations. TOMI has engaged professional advisors from multiples industries to provide such insights and experience complemented with compliance professionals to transform and maintain gold standards within its business operations and its investments.

## Sharpen Internal Processes & Policies to Meet Audit Quality

Professional scepticism is vital for evaluating and processing the information gained during an audit. Quicker turnaround times and other efficiencies displays a relative innovation within the audit practice from adaptation to an ever-changing business landscape. Substantial audit is essential for maintaining a sound accounting standard being treated onto the company's books. TOMI and its investee companies strives to maintain gold standards within its internal processes and accounting to ensure full accountability to its local and international jurisdictions it may operate in through engagement of renowned audit professionals to retain its business quality.

## Optimise Tax Liabilities

Taxation has always been a cost factor contributing to the slow growth of business performance for some small to medium businesses in the emerging markets, especially for inter-country business transactions and investments. We emphasise on providing feasible solutions to ensure the fund and investee companies are able to strike a balance to tax obligations and operational performance through our tax experts within our advisory board in cases such as transfer pricing, corporate tax, tax incentives, etc. Such advice being provided enables a clear direction and roadmap on the business strategy to comply with obligations from multiple tax jurisdictions in tandem with ensuring a healthy and sustainable growth of the investee's financial profits.

## Synergy Between Business Reality With Industry Best Practices

Extensive back-end administrative process with a keen eye on the business analysis drives the investment process for TOMI portfolios. We undertake thorough due diligence and research on potential companies and securities to determine targets in which long-term values has yet to factor into investee fundamentals. The craft of value creation and optimisation is key as risk and rewards are identified and weighed. An extended understanding into portfolio risk management permits our business managers to execute relevant and innovative techniques that are consistent with our investment style and management philosophy.

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