



**TRUST DEPOSIT CERTIFICATES**  
CRYPTO BASED TIME DEPOSIT  
EARN INCOME FROM YOUR CRYPTO

A TRUST INCOME PRODUCT PRODUCED BY



Quantitative Driven Algorithmic Trading for the Digital Asset Markets

**MARATHON**  
CORPORATE SERVICES LIMITED





# Introducing Qive Trust

- The Qive trust is a new trust vehicle designed to integrate your Cryptocurrency activities with a broader financial services platform.
- Initially Qive will begin by offering traditional Trust services in parallel with Qive Crypto Currency wallet, Vault and Investment opportunities.
- This will allow Payments “In Trust” or “From Trust” to be made or received through all normal banking and other financial channels under the same trust account which provides the Qive app providing crypto currency services through your phone.
- Beginning December 1 2019 Qive Trust will be Offering a full service Trust and the Qive App will be launched iarly in the first quarter of 2019.

The Qive “Trust Deposit Certificate” is our premier investment service offer from Qive Trust. An ideal investment product integrating Crypto trading on a traditional Trust Deposit platform.

## The Qive App

Using QIVE, you will be able to combine the ease and universality of phone and online payment systems. The QIVE App is designed to give you on the spot access to your digital wallet anywhere, anytime.



Using QIVE, you will be able send fiat currency to bank accounts and other payment platforms or, access these systems to support your coin purchases or trading.

QIVE wallet will allow you to accept payments in a broad array of coins and tokens, trade and exchange them and monetize them when necessary to reach out into the fiat currency world.

Using the App wherever you happen to be physically present, you will be able to execute trades, exchanges and payments in Hong Kong. As all transactions are executed in Hong Kong, transactions are executed based on Hong Kong Banking, Securities, and Tax law.

When combined with a discretionary trust, QIVE and our App provide a powerful suite of business tools while ensuring discretion to secure your privacy.



# QIVE TRUST DEPOSIT CERTIFICATES

Trust: Qive Trust

Instrument: Trust Deposit Certificate

Rate of Return 15% Per Annum

Distributions: Semi-Annual

Tenor: Two Year Lock in

Asset Manager: WOTA Group

Custodian: WOTA Group

Trustee: Marathon Corporate Services Limited

Currencies: Deposits may be purchased either in USDT or in USD.

Redemptions: Redemptions will be permitted in the event of force majeure only, with Penalties as follows:  
Initial Six months surrender fee of 25%  
After six months, income sacrifice  
(Return of Capital only)

The Trust deposit certificate will be backed by the corporate commitment of WOTA Group for the return of capital, Capital will be guaranteed in the form of coins or Fiat Currency depending on the form of deposit.

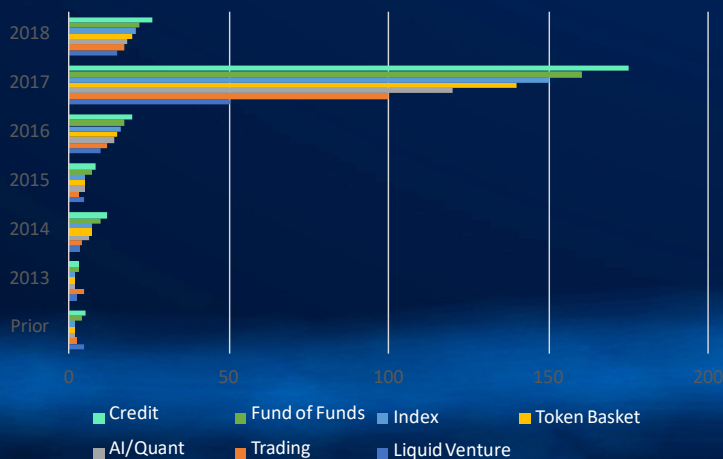
The Qive Trust Flow of Deposits Are governed under the Qive Trust Deed, the Qive Membership agreement, and the Marathon Corporate Services Limited Privacy policy all documents available at <https://qive.io> Application for Qive Trust Deposit Certificates by a prospective member signifies the prospective members agreement to the terms and conditions contained therein.



## The Rise of Digital Asset Funds

- Current Funds are highly exposed to systematic market risk, and risk is poorly managed
- Digital asset funds grew tremendously in 2017 to help provide managed exposure to investors
- ~ \$3.5B AUM across 267 different digital asset funds
- Trend-following of 10x, 100x gains

Digital Asset Funds by Inception Year and Strategy, April 2018



## MOST DIGITAL ASSET FUNDS SHARE SIMILAR RISKS

### Long Only



<20% of funds hedge  
With short strategies\*

High reliance on bull market  
Persistence to maintain  
Worthwhile returns

### Passive Investing



<10% of funds  
Use quant strategies\*

Investors pay 2/20 (or higher)  
Fees for long term, passive  
investments

### High Beta



Average Beta of .79

Comparable returns can  
Be achieved through  
Passive retail investing  
With the same volatility

\*Data provided by Autonomous Next



# A Growing Global Marketplace

As more and more people become active in the Cryptocurrency markets there will be people who actively trade and use Crypto in daily commercial pursuits. Such market players will be buying, selling, making, and even receiving payment for goods and services in Crypto currencies.

There will continue to be people who trade Crypto on the basis of an investment. Speculating on the increasing value of different coins as they proceed through the market life cycle, following ICOs through mining and trading to maturation as a market currency. Hoping to follow a path similar to the development story that has been Bitcoin, the leader in this market.

Many Crypto traders end up with a wealth of crypto assets which are purchased for future investment gain which means they are held as an inactive asset producing neither income nor growth beyond any speculative gain that may be realized at some later date.

## THE OPPORTUNITY IN THE DIGITAL ASSET MARKET

- Fast market growth has outpaced market efficiency.
- The market is dominated by two “coins”: Bitcoin and Ethereum
- Cryptocurrency has the potential to disrupt the global supply of money worth **\$94T**
- Tokenization will continue on and eat everything, e.g. Real Estate, Fine Art, etc.
- New markets will be created, e.g. dynamic ETF's, Bonds, Cryptokitties, etc.
- Still early in digital assets

## Bitcoin's exponential growth leaves behind a wake of inefficiency.

Bitcoin since January '14





# Quantitative Investing Reduces Market Risk

We profit on the volatility of crypto while reducing investor exposure to global market events such as:

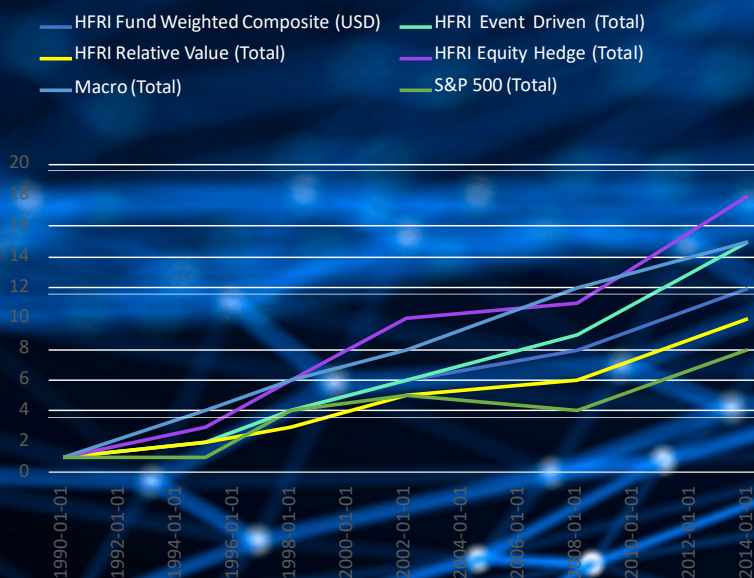
- The February Bitcoin dump (-35% in one week)
- The Q1 2018 bear period (-50% in Q1)
- Banning of digital assets by foreign states
- SEC rulings and other macro movements that can lead to bear markets
- And more...
- Our model was up 5% that week
- Our model was up 70% in Q1
- Long/Short hedging and an ML enhanced portfolio construction help protect us against black swan events

## Quant Funds Are a Proven Model

- We bridge the gap between traditional quant trading and the digital asset market
- Hedge funds have outperformed the S&P by 2x since 1990
- Unique market characteristics that favor first movers and longevity
- Quant trading is highly profitable but can't easily be ported from one market to another

## Hedge Fund vs S&P Performance

Cumulative Performance 1990-2014





## Taking advantage of anomalies in cryptocurrency markets

Cryptocurrency markets at their core are simply not efficient. With all of the price variations and the price pattern anomalies, temporary differences can be recognized and dealt with by high-performance systems with methods of statistical arbitrage.

Through using unique statistical and mathematical modeling, pattern recognition and machine learning techniques, or by simply exploiting the behavioral tendencies of participants in the market; WOTA's systems constantly search for market anomalies that form the basis of their proprietary trading approach.

## Opening up a New Asset Class for Professional Investors

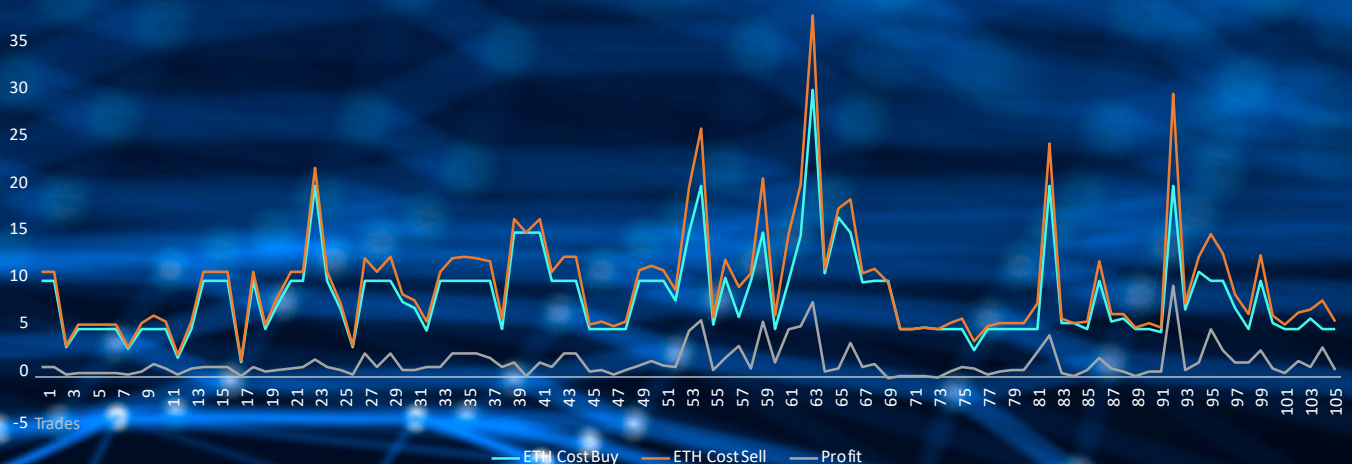
Generally speaking cryptocurrencies are still a new asset class, with very few experts in the space. The markets are still not designed for professional investors.

The process of investing, trading, and holding cryptocurrencies is very technical, complex and not an easy process for most professional investors. Major risks are not arising solely from price fluctuations in the currencies itself but from the unregulated nature of the exchanges, fraud, theft, and technical malfunctions. This is a highly difficult landscape to maneuver.

## Portfolio Performance cont.

Number of ETH in Hundreds  
40

Total Portfolio Trading Profit over 5 Months



## Strategy/Methodology

Every 23 hours the trade data is compiled between midnight until 11pm. The data is then run through the algorithm, and then pair picks are generated by 1am or 2am (GMT+8). After which WOTA's traders receive the list of pairs to execute.

Once traders have the data, they then look at the internal prescribed data points, such as which price to pick up the cryptocurrency. Based on market depth, sentiment, and a number of factors for token price movement, traders then determine how much ETH will be used to purchase the pick. Once purchased, there are controls in place to sell the pick only after a minimum 20% gain.

Senior traders also have the option to change this auto sell based on instinct, or market movement, that the price will give a better return than 20%.

We focus on using a proven, multi-strategy approach to directional trading.



# ABOUT WOTA GROUP

WOTA is a high-frequency trading group and fund based in Kuala Lumpur, specializing in the high-frequency trading of cryptocurrencies. WOTA uses their proprietary algorithm to identify advantageous trades on Ethereum pairs, while at the same time offering a “stock guarantee” on all the cryptocurrencies it manages for its clients. This guarantee is issued as a worst case scenario as all of the initially deposited ETH is guaranteed.

WOTA utilizes A.I. and machine learning, and applies that to their data sets to develop proprietary algorithmic trading strategies. These strategies are optimized to volatile market conditions that are now the regular market conditions in modern cryptocurrency markets where “buy and hold” strategies diminish in effectiveness.

Recently, there have been a significant increase in the number of algorithmic trading strategies and funds, and also in their effectiveness. Multiple reports have been published showing that there have been large increases in quant-driven trading volume and investments into funds, as well as increased returns for algorithmic funds vs. the traditional ones during the last five years.

## Executive Team



**Jeffrey Ong**  
CEO & Co-Founder

Jeffrey Ong Yin Wei is a serial entrepreneur with multiple successful ventures and an experienced fund raiser, including funds for government projects. Studied Law and graduated with a Law degree from HELP University.



**Sang Park**  
CMO & Co-Founder

Sang Hyun Park graduated from Northwestern University, including an MBA from the Kellogg school of management. Sang Park has over 25 years of experience in a CMO position for corporations in both the USA and Korea.



**Ken Leong**  
CTO

Ken Leong has been leading software development projects since 1998, working in the telecommunication, banking, gaming, and e-commerce sectors. Ken served as a CTO for a renowned international mobile gaming company, Ozura World Ltd. His areas of expertise include cloud computing, cyber security, IoT, blockchain, big data, and AI.



**Kenneth Hsu**  
CIO/COO

Kenneth Hsu graduated from USC in Financial Analysis and Valuation, and worked with numerous financial institutions, including STI Wealth Management. He has more than 20 years of experience with extensive trading and hedging in the Forex, Forex Options, Futures, Commodities, Bonds and Equities markets. Ken cofounded STI's signature hedge fund - Powerfund. Since its inception 5 years ago, the fund has achieved a over 70% yearly return.



**Sun Park**  
Head of Research

Sun Park has both her B.A. and M.A. from Hanyang University in Korea, as well as a Masters and Ph. D. from Ohio State University in Consumer Economics. Sun has extensive experience working in the communication, manufacturing, technology, and governmental sectors. She currently serves as Chairman of the Technology Innovation Division of KOITA, as well as being a member of multiple prestigious evaluation committees across multiple sectors.





Marathon Corporate Services Limited (The Company) is a licensed Trust and Company Services Provider (TCSP) registered in Hong Kong. Under this registration, we are licensed to provide Trust (fiduciary) Services and Company Secretarial services such as Company formation, Registration and ongoing filings under the Companies Ordinance on behalf of client companies.

The company was incorporated during the fall of 2018 and was registered as a TCSP registrant in February 2019. The initial setup including the establishment of Bank Accounts and initial trading accounts for payment systems and Block-chain trading and commencement of operations were complete by the end of March 2019.

The Company is currently developing its initial App for release in the first quarter of 2020. This platform is under development to facilitate Block Chain exchange and trading integrated with an international trading system assisting in delivering a coin-based payment and trading system hard-linked to worldwide fiat currencies.



**Peter Adam**  
Director

Peter Adam is a 37-year veteran of the financial services industry, beginning during the early 1980s in London working for insurance companies, progressing into international life assurance companies, dealing with financial advisors in the UK and Europe.

Arriving in Asia during 1996 running the Asia Pacific operations for AXA Sun Life, based in Hong Kong. Peter moved on to work with Sun Life and a number of hedge fund companies both Asian based, US and European, focusing on institutional sales in the Asia Pacific region. During 2002 Took on compliance management for Towry Law International, then the world's largest independent

IFA. Peter has demonstrated his knowledge in subsequent roles, including as Managing Director of a Fiduciary company in Malaysia and a senior management of one of Hong Kong's Registered Trust Companies.



**Vivian Chan, CPA**  
Founder, Director, CFO.

Currently the CFO of Marathon Capital Asia Limited group of companies, 2017 to present. Formerly the CFO of Legacy Trust Company Ltd and Head of Finance for Hong Kong-based Orangefield Management (Hong Kong) Limited and Manager Financial Control for ICS Trust (Asia) Limited.

She is a qualified CPA and a graduate in Economics from the University of Toronto: her background includes experience in corporate structuring, offshore and China incorporations, international trade, and private client services



**David Nesbitt**  
Director

Mr. Nesbitt is a senior investment professional with over thirty years of experience in Asia-Pacific, based in Hong Kong. He has managed Hong Kong subsidiaries for a variety of major North American and European financial services firms, including RBC Financial Services, CIBC World Markets, American Express Asset Management and EIM Group. He is the Founder of the Nesbitt Centre Ltd., a Centre for Special Needs international young adults in Hong Kong.

Mr. Nesbitt is also a Fellow of the Canadian Securities Institute and the Hong Kong Institute of Directors. He is a graduate of the University of Manitoba (B.A. Psychology) and Queen's University (M.B.A. Marketing), both in Canada. Mr. Nesbitt is a Governor of the Canadian Chamber of Commerce, and also carries Responsible Officer status for Asset Management under the Hong Kong Securities and Futures Commission.



**Douglas R E Wilson,**  
Founder & Director

Mr. Wilson is a senior executive with over forty years of business experience including, 20 years in financial services in Compliance and Trust operations. His career has included senior roles in Financial Services, Corporate and Business Consulting, Marketing Services, Telecommunications.

His service included acting as the CEO and Senior Trust Officer of National Credit Counsellors of Canada Limited Consumer Credit Services at the time, the largest, for-profit credit counselling company in Canada

During his distinguished career, Mr. Wilson founded Marathon Capital Asia Group which includes Marathon Corporate Services Limited, Legacy Trust Company, and NCC Corporation owner of National Credit Counsellors of Canada Limited



## 20 DECLARATION OF SOURCE OF FUNDS

As part of your documentary requirements to open a transactional account/s, I/we understand that I/we am/are required to declare the source of the funds that I/we will be depositing into the account/s including future deposits whether in cash, cheque, EFT, RTGS, SWIFT or any other method.

Accordingly, I/we wish to declare as follows that:

I/We

(Name/s of account holder/holders)

of (Address)

Do hereby declare that the source of the funds that I/we shall be investing is/are (tick as appropriate):

Salary ☐ Business income ☐ Dividend ☐ Interest ☐ Gifts ☐ Pocket money ☐

☐ Others (provide details)

I/we further confirm that these funds are derived from legitimate sources as stated above and that I/we will also provide the required evidence of the source of funds if required to do so in future.

I/we declare the foregoing details to be true.

Signature :

Date :

DD/MM/YYYY



## Subscription and Signatures

I hereby Subscribe for  Units of Trust Deposit Certificates

at the price of \$1000. USD per Bond for a total of \$

Signature :

Subscriber  
Name in Full,

Please Provide Certified copy of Photo ID

ID attached?

☒

Residential  
Address :

Please Attach Proof of Address (Original or Certified Copy)

Copy attached?

☒

Date :

DD/MM/YYYY

## Witness

Representative:

Company:

Address:

This Subscription is binding on the Trustee on written acceptance thereof.

Signature :

Date

DD/MM/YYYY

Douglas R.E. Wilson,  
Trustee



## Disclaimers

WOTA Group does not undertake to update the information contained herein. The information provided is not intended to provide, and should not be relied on for, accounting, legal or tax advice, or investment recommendations. WOTA Group and its affiliates may have made investments in some of the instruments discussed in this communication and may in the future make additional investments, including taking both long and short positions, in connection with such instruments without further notice.

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Certain pieces of the information provided constitutes "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "should," "expect," "anticipate," "target," "project," "estimate," "intend," "continue" or "believe" or the negatives thereof or other variations thereon or comparable terminology. Due to various risks and uncertainties, actual events or results may differ materially from those reflected or contemplated in such forward-looking statements and no undue reliance should be placed on these forward-looking statements. Past performance is not necessarily indicative of or a guarantee of future results.

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**MARATHON**  
CORPORATE SERVICES LIMITED

